**Table Captain Talking Points**

**Key Agency Facts:**

1. **How Alexander is different from other mental healthcare providers**: Alexander is committed to serving children suffering from the most difficult and complex mental health challenges. We have many treatment levels and facilities to ensure that each child gets the right care…at the right time…and in the right amount within our continuum of care. We have a ‘just say YES’ policy when it comes to helping children.

1. **Example:** A child living at home can participate in outpatient therapy at a doctor’s office or in school-based therapy depending on their diagnoses.  Kids with the most severe needs may live on our campus for several months in our residential psychiatric treatment program.

1. **How many children does the agency serve?** Over 5,000 annually, ages 5-24.  Alexander Youth Network and its combined affiliates provided 8,800 services to children and families across the state of North Carolina.

1. **Where does the agency get its funding from?** Alexander receives the majority of its funds from Medicaid and private insurance. Unfortunately, these funds don’t completely cover the cost of the best treatments.  Every year we must raise more $2 million in charitable contributions to bridge the gap between the funding provided by Medicaid/private insurance and the actual cost of the care we provide.

1. **Example:** Each year our Psychiatric Residential Treatment Facility (PRTF) **loses** about $300,000 and our Outpatient Services **loses** approximately $400,000 as a result of the high level of care we provide versus what is paid for by Medicaid and private insurance. We must fundraise in order to ‘bridge the gap’ continue to provide this high level of care.

1. **86 cents of each dollar raised goes to helping children heal**.

1. **How do children get to Alexander?** They are referred by family, DSS, the juvenile justice system, pediatricians, hospitals, insurance companies, school counselors, friends and other agencies. People can also self-refer and call Alexander for help – if we cannot help we will most often refer the caregiver to an agency that best suits their needs.